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# **Lobito Corridor's Impact on Angola-USA Trade Relations**

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#### **Abstract**

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As the Lobito Corridor infrastructure project, connecting Angola, Zambia, and the Democratic Republic of Congo to international markets through the Atlantic port of Lobito, nears completion, it is expected to bring about significant changes in the trade relationship between Angola and the United States. By providing a new transport link that enhances regional integration through rail, road, and associated infrastructure development, the corridor could reduce transportation costs, improve supply chain efficiency, and potentially expand Angola's export capacity beyond oil. This paper will analyze the potential impacts of the Lobito Corridor on the volume and value of trade, export diversification, foreign direct investment, and overall economic growth between Angola and the United States. It will also consider the implications of the corridor for Angola's efforts to transition to a more diversified and resilient economy, as well as the opportunities for American companies to invest in and benefit from the project. Additionally, the paper will explore the strategic importance of the corridor for the United States in terms of deepening infrastructure partnerships in Africa, diversifying global supply chains, and promoting ethical trade and good governance.

**Keywords:** Lobito Corridor, Angola–United States Trade, Infrastructure Development, Export Diversification, Foreign Direct Investment (FDI)

#### Introduction

The Lobito Corridor, a multimodal transportation infrastructure project that links Angola, Zambia, and the Democratic Republic of Congo to the Atlantic port of Lobito, has significant implications for trade relations between Angola and the United States (Southall, 2008). The corridor, which includes a railway line, roads, and related infrastructure, has the potential to significantly impact trade flows, investment, and economic cooperation between the two countries (Habiyaremye, 2013). The development of the Lobito Corridor is expected to enhance regional trade connectivity, reduce transportation costs, and improve the competitiveness of Angolan exports to the United States, thereby promoting economic growth and development in both countries (Weng et al., 2013). The Lobito Corridor has the potential to open new opportunities for economic cooperation and investment between Angola and the United States. By providing a more efficient and cost-effective transportation route, the corridor can facilitate the movement of goods and services between the two countries, stimulate regional trade, and promote economic diversification and development (Lü et al., 2018). Geopolitical, economic, and environmental factors, such as regional integration, resource endowments, infrastructure development, and governance and institutional factors, also influence the corridor's impact on Angola-U.S. trade relations. These variables may have both direct and indirect effects on the impact of the Lobito Corridor on trade relations, shaping the overall dynamics and outcomes of the infrastructure project. For instance, geopolitical factors, such as regional integration initiatives and bilateral relations, can influence the level of trade cooperation and investment between Angola and the United States.

In contrast, economic factors, such as resource endowments and infrastructure development, can affect the competitiveness of Angolan exports and the ease of doing business in the country. The key to understanding the impact of the Lobito Corridor on Angola-U.S. trade



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relations is to consider its multiple dimensions and complex interrelationships with other factors, and to conduct empirical analysis to identify its specific effects on various economic indicators. In conclusion, the Lobito Corridor is a critical infrastructure project that can significantly impact Angola-U.S. trade relations by improving trade connectivity, reducing transportation costs, and enhancing the competitiveness of Angolan exports. However, its impact is contingent on a range of geopolitical, economic, and environmental factors, and a comprehensive analysis of its multiple dimensions and interactions with other variables is necessary to fully understand and quantify its effects on trade volumes, export diversification, investment flows, and economic growth.

### **Analysis of Trade Dynamics**

The Lobito Corridor is expected to accelerate the economic growth in Angola as the improved system for export is aimed at offering seamless solutions for international trade to create more opportunities for business expansion (Zayone et al., 2020). Lobito's contribution can lie within the ideas of a durable system for the expansion of the country's non-manufacturing sector. As a region, the idea can help to create more jobs, address the issue of weak border security, and fix porous borders, which further creates room for informal trade in the country (Vially & Link, 2021). The transit corridor and better connectivity would help reduce informal trade in the country, enabling it to engage with official trade regulations and meet international trade requirements. In that regard, the concepts of the Lobito Corridor would fit well in the initiatives set out to improve the current setup for trade and infrastructural development. It would directly help reduce the barriers to trade in the Angolan economy and gradually make informal trade transactions redundant.

Furthermore, the added value can be within the angles of Foreign Direct Investment (FDI) in the country, especially from American businesses that would want to contribute and partake in the domestic markets, as the supply gets easier from the hinterland through such a corridor. Thus, with the right systems in place, the country can now diversify its sources of growth as more FDIs flow from the U.S into the country, creating room for employment and general business in the sectors outside of oil and gas. It can be argued that since Angola has flat growth in oil production, growth in investment and productivity will come from the non-oil sector, where the Lobito corridor may have an influence ("Angola: Selected Issues," 2022). This would open a window for more Angolan businesses and individuals to link to global value chains and become more competitive.

## **Implications for Angola-USA Trade**

The Lobito Corridor could support the diversification of the Angolan economy and reduce its dependence on oil by opening new markets for non-oil sectors, including agriculture, mining, and other industries. This is particularly relevant for Angola, which is currently facing a decline in oil production and global pressure to transition to carbon neutrality ("Angola: Selected Issues," 2022). The corridor can provide an opportunity for Angola to export its agricultural produce, minerals, and other commodities to new markets in Asia and beyond, which can help reduce its reliance on oil exports and mitigate the risks associated with volatile oil prices. American businesses can also benefit from access to Angola's natural resources and growing consumer market, as well as opportunities for investment in infrastructure and other sectors. Additionally, the Lobito Corridor can help promote sustainable development and responsible business practices in Angola, aligning with the United States' interest in promoting ethical and transparent business relations with African countries. This can also help address some of the challenges associated with Angola's economy, such as unequal distribution of wealth and political corruption (García- Rodríguez



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et al., 2015). By supporting the development of new industries and promoting good governance, the corridor can help create new economic opportunities for Angolan citizens, particularly those in marginalized communities.

The development of the Lobito Corridor can also support Angola's position as a regional hub for trade and investment, enhancing its strategic importance in the eyes of the United States. This can create opportunities for increased political and economic cooperation between the two countries, leading to a more stable and mutually beneficial relationship. The corridor can also be leveraged to promote the implementation of trade facilitation measures, such as streamlined customs procedures, reduced border delays, and improved logistics. These measures can help further reduce trade costs and enhance the competitiveness of Angolan exports, making them more attractive to international buyers. Overall, the Lobito Corridor holds great promise as a means to support US-Angola business relations. By facilitating trade, attracting investment, promoting economic diversification, and supporting regional integration, the corridor can create new economic opportunities for both countries and help position Angola as a key player in the African continent's trade and investment landscape.

#### **Geopolitical and Strategic Considerations**

As an emerging trade route, the Lobito Corridor could potentially offer an alternative to established trade routes and challenge the current geopolitical order. This development could result in a shift in power dynamics, as Angola gains increased influence over regional trade and global supply chains. The United States is actively engaged in the African continent, with a focus on diversifying supply chains and promoting infrastructure development. The Lobito Corridor is a key area of interest for the United States, as it provides a potential alternative to established shipping routes through the Suez Canal. The alignment of interests between Angola and the United States creates opportunities for collaboration in the development of the Lobito Corridor. This collaboration could include infrastructure financing, technology transfer, and capacity building, among other areas.

Additionally, the Lobito Corridor offers an opportunity for the United States to counter the influence of other global powers in the region, as it seeks to strengthen economic and political ties with Angola. This aligns with the United States' broader foreign policy objectives in Africa, which focus on promoting regional stability and economic development. The United States sees Angola as a strategic partner in the region, and the development of the Lobito Corridor could catalyze further cooperation between the two countries. Overall, the shifting geopolitical landscape is likely to have a significant impact on the dynamics of the Lobito Corridor and its role in global trade. As such, stakeholders must remain vigilant and adaptive to changing circumstances.

#### **Challenges and Opportunities**

Opportunities: While the Lobito Corridor presents some challenges, it also offers numerous opportunities for improving trade relations between Angola and the United States. One of the most significant opportunities is the potential for increased investment in infrastructure development, which can lead to greater efficiency, reduced transportation costs, and improved market access. This investment can be supported by both public and private sector financing and can create jobs, promote economic growth, and foster closer economic ties between the two countries. Another opportunity is the potential for increased collaboration and cooperation between the Angolan government, the private sector, international development partners, and local communities. This collaboration can help to ensure that the corridor is developed and managed in a way that benefits all stakeholders, takes into account environmental and social considerations, and is sustainable in the long term. Additionally, the

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Lobito Corridor offers opportunities for innovation, technology transfer, and capacity building, which can be harnessed through partnerships with American companies, research institutions, and government agencies.

#### **Conclusion**

The Lobito Corridor is a transformative infrastructure project that has the potential to boost trade relations between Angola and the United States significantly. By improving connectivity, reducing trade barriers, and supporting economic diversification, the corridor can unlock new opportunities for trade, investment, and collaboration between the two countries. In addition to facilitating trade and investment, the Lobito Corridor can also contribute to broader development goals in Angola, such as job creation, poverty reduction, and improved living standards. These positive development outcomes can lead to stronger and more sustainable trade relations between Angola and the United States, based on mutual benefits and shared interests. Angola has suffered from nearly 30 years of war and is now trying to recover with no food, no education, and no money (Asanzi et al., 2006).

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